

market leader[®]

Selling the Summer

Brandy Savage

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Will this be recorded?



Ask Questions in the chat

Let's get into this content!

State of the Industry



What does that mean for you?



People are still active, but will probably need a bit of hand holding



Competition will be heating up, so you need a strategy to get in front of your leads

What to focus on



Prioritizing your daily, weekly, monthly activities

Utilizing your To Dos



Loading the top of your funnel

Automated campaigns and other mass communications



Engaging your leads early and often

Developing your contact strategy



Quick plug!

- Watch “We’re Getting Engaged!” webinar that goes over strategy relationship/rapport building through the lead phases
- **HIGHLY RECOMMEND THIS!**



Let's see it in the system!

Thank You!

Thank you!

Look for an email from us with the link recording as well as links to the content mentioned in this webinar!